



Agency Management

PIA Southern Alliance Webinar Event

Sep 16-Sep 17 ET |

Topics	Date	Time	Speaker
Join Webinar	Sep 16, 2026	07:45 AM-08:00 AM	
Strategic Planning	Sep 16, 2026	08:00 AM-12:15 PM	LaToya Maddox CPRM, EMBA, CES, CFP Oakbridge Insurance Agency - Alpharetta, GA, Marietta, GA
Lunch - on your own	Sep 16, 2026	12:15 PM-01:15 PM	
Talent Acquisition and Development	Sep 16, 2026	01:15 PM-05:15 PM	LaToya Maddox CPRM, EMBA, CES, CFP Oakbridge Insurance Agency - Alpharetta, GA, Marietta, GA
Exam Briefing	Sep 16, 2026	05:15 PM-05:30 PM	
Join Webinar	Sep 17, 2026	07:45 AM-08:00 AM	
Client Retention and Acquisition	Sep 17, 2026	08:00 AM-10:00 AM	Walter Rick Harvey CIC, CISR Harvey Insurance Services, Inc., Conway, AR
Technology Utilization	Sep 17, 2026	10:00 AM-12:00 PM	Walter Rick Harvey CIC, CISR Harvey Insurance Services, Inc., Conway, AR
Lunch - on your own	Sep 17, 2026	12:00 PM-01:00 PM	
Technology Utilization (Continued)	Sep 17, 2026	01:00 PM-02:00 PM	Walter Rick Harvey CIC, CISR Harvey Insurance Services, Inc., Conway, AR
Ethical Responsibility	Sep 17, 2026	02:00 PM-05:00 PM	Walter Rick Harvey CIC, CISR Harvey Insurance Services, Inc., Conway, AR

Educational Consultant

Bettye Hutchison, CIC, CRM, CPCU, ARM, CPIA, AAI, TRIP

Online Exam Window

September 21 - September 24, 2026

All final exams require you to have a proctor, a disinterested third-party, to monitor your exam through its entirety. More testing information and instructions can be found at www.riskeducation.org/proctor-monitor-rules

What Time Does This Start For Me?

Pacific
4:45 AM

Mountain
5:45 AM

Central
6:45 AM

Eastern
7:45 AM